

Success Assessment for Business Applications

Assessment Program

Duration: 4 Hour

Difficulty Level: 100 - Basic

Purpose

The Success Assessment is a scoping exercise to determine how Microsoft can help a customer organization to overcome any obstacles to realizing value from their investment in Microsoft's business applications. This may be in support of a specific challenge or knowledge/skills gap, or as proactive guidance and risk mitigation for an ongoing business application implementation. The objective is to position appropriate Microsoft Services offerings which can support the organization in achieving its goals.

Objectives

To engage with key Business and IT stakeholders from the organization in order to:

- determine the scope and current status of the solution implementation, and desired future outcomes
- understand any known or potential obstacles or concerns
- assess known or potential gaps in skills, knowledge or methodology

Outcomes

- An understanding of the appropriate Microsoft Services offerings to support the organization's solution implementation

In Scope

- Summarized Findings
- Business goals and Intent
- High-level description of solution together with a tailored portfolio of Microsoft Services offerings to help drive a successful implementation

Out of Scope

- Technical assessment of the architecture / code review
- The execution of any recommendations is not in scope

Delivery Outline

Objectives

To clarify the scope and main goals of the Business Applications project with an emphasis on definition/refinement of Business Objectives

Requirements

Participants

- One Business Decision Maker and One IT Decision Maker representing the customer organization

Skill Requirements

- Knowledge of the business application and how it is currently used and operated within the customer organization

Time Commitment

- Time Commitment – up to 4 hours (each participant)

Delivery

Discovery

- High-level plan and progress to date (if any) with focus on People, Process, Technology, Functionality, Governance, Data
- High-level architecture
- Resources (availability/depth expertise) and constraints
- Known Risks/Obstacles
- Key milestones (ie: Fiscal cycles; decommissioned systems)
- Sequencing and prioritization of activities

Synthesis

- Validation of assumptions
- Mapping of Microsoft Services offerings
- Creation of Readout

Deliverables

- Presentation to participant Business & IT stakeholders
- High-level summary/observations of customer project - to ensure mutual understanding,
- High-level recommendations of appropriate Microsoft Services offerings

For more information: Please contact your Microsoft Representative for more details.