

Dynamics 365 Supply Chain Management: Pricing Management

Duration: 2 Days (remote)

Focus Area: Business/IT Alignment

Difficulty level: 200

Intended Audience

Individuals responsible for overseeing the day-to-day Supply Chain business operations which focus on managing price discounts and pricing related activities towards their customers.

Primary Audience: Supply chain pricing professionals

Secondary Audience: Accounts receivable and other Supply chain professionals

Overview

The Microsoft Dynamics 365 Supply Chain Management – Pricing management Chalk Talk is a two-day engagement delivered remotely by a Dynamics 365 Supply Chain Management expert. This course is geared toward individuals who are responsible for overseeing the day to-day business operations related to customer facing prices and discounts.

Objectives

Individuals who attend this course will retain a working knowledge of the Pricing management functionality available in Dynamics 365 Supply Chain Management by covering the following areas:

- Key concepts of Pricing management
- Setup components of Pricing management
- Price attributes
- Prices and discounts

Agenda

Day 1

- **Module 1: Introduction to Pricing management**
- **Module 2: Price component and price trees**
- **Module 3: Price attributes**
- **Module 4: Setting up price components**

Day 2

- **Module 5: Discounts**
- **Module 6: Charges and discount claims**

Course details

Module 1: Introduction to Pricing management

- Key concepts
- Parameter settings

Module 2: Price component and price trees

- Price component setup
- Price component code groups
- Price component codes
- Price trees
- Pricing component posting

Module 3: Price attributes

- Product attributes
- Customer attributes
- Order attributes
- Attribute groups

Module 4: Setting up price components

- Base price
- Price adjustments
- Sales trade agreements

Module 5: Discounts

- Discounts
- Quantity discounts
- Mix and match discounts
- Threshold discounts
- Free item
- Coupons

Module 6: Charges and discount claims

- Auto charges
- Charge codes
- Process charges
- Discount claims
- Process discount claims
- Fund control and usage

Pre-requisites

General knowledge of Sales order process and some pricing knowledge is recommended but not required.

For more information

Contact your Microsoft Account Representative for further details.